

Table 2 -Unweighted Median Salary by Carnegie Classification - All Institutions

* 4 cases or fewer	Doctoral Institutions	Master's Institutions	Bachelor's Institutions	Two-Year Institutions	All Institutions	
					Median	Number
Senior Exec & Chief Functional Officers						
[1001] CEO of Syst/District	402,789	194,362	*	243,600	335,806	76
[1002] Ex Asst/Chief Staff for CEO Syst/Dist	129,782	*	*	124,319	125,000	47
[1003] CEO of Single Institution	365,190	226,000	220,000	156,870	220,000	1,156
[1004] Ex Asst/Chief Staff CEO Single Inst	130,000	89,659	81,900	67,992	92,844	485
[1005] Exec VP/Vice Chancellor	250,000	155,500	146,000	127,721	165,000	189
[1006] Secretary of the Institution	127,665	68,452	74,750	49,816	82,162	105
[1026] Chief Acad Affairs Officer & Provost	255,232	152,710	137,691	110,151	148,638	1,128
[1027] Chief Research Officer	210,850	136,572	*	110,460	194,428	191
[1028] Chief Technology Transfer Officer	148,923	*	*	*	146,782	110
[1029] Chief Business Officer	215,375	147,980	134,654	103,210	145,000	872
[1030] Chief Administration Officer	194,255	130,042	115,500	107,348	131,341	233
[1031] Chief Financial Officer	185,416	122,965	105,500	93,752	125,968	487
[1032] Chief Investment Officer	190,000	87,550	160,000	*	158,125	102
[1033] Chief Planning Officer	145,000	106,090	101,047	107,436	115,692	117
[1034] Chief Budget Officer	127,445	87,000	92,550	85,134	98,832	380
[1035] Chief Planning & Budget Officer	159,294	118,964	95,215	105,000	129,243	83
[1036] Chief Legal Affairs Officer	179,275	125,864	131,873	128,543	154,723	335
[1037] Chief HR Officer	136,450	89,600	74,616	82,969	91,980	996
[1038] Chief Information Officer	180,000	110,000	94,684	94,222	110,973	941
[1039] Chief Phys Plant/Facilities Officer	140,388	93,000	82,585	81,640	93,551	982
[1040] Chief Accounting Officer/Comptroller	131,200	88,461	80,000	82,489	90,143	784
[1041] Chief Health Professions Officer	516,250	103,692	93,142	93,510	227,612	59
[1042] Chief Admin, Hospital/Med Center	425,990	*	*	*	275,000	29
[1043] Chief Student Affairs/Life Officer	173,855	118,263	101,674	93,302	113,185	979
[1044] Chief Admissions Officer	110,000	76,500	74,080	67,806	78,978	810
[1045] Chief, Enrollment Mgt Officer	142,822	109,444	100,120	75,099	106,332	558
[1046] Chief External Affairs Officer	209,120	133,488	139,919	115,064	147,000	127
[1047] Chief Development Officer	215,694	134,428	125,000	83,888	131,810	875
[1048] Chief PR Officer	149,026	80,602	74,937	72,033	90,119	656
[1049] Chief Development & PR Officer	193,286	130,712	127,998	76,839	130,000	107
Academic Deans						
[1201] Dean, Agriculture	200,000	115,581	*	*	179,067	66
[1202] Dean, Architecture	185,016	122,851	*	*	176,931	70
[1203] Dean, Arts & Letters	169,278	118,700	107,000	91,063	119,360	103
[1204] Dean, Arts & Sciences	192,276	122,784	101,675	86,177	129,750	431
[1205] Dean, Biological & Life Sciences	212,857	102,600	71,009	108,527	112,146	31
[1206] Dean, Business	237,277	137,224	105,963	84,042	143,370	587
[1207] Dean, Computer & Info Sciences	197,857	125,100	100,392	82,663	118,178	38
[1208] Dean, Continuing Education	141,556	103,649	79,591	85,461	103,300	267
[1209] Dean, Cooperative Extension	170,358	*	*	*	157,624	26
[1210] Dean, Dentistry	281,135	*	*	*	262,222	46
[1211] Dean, Divinity / Theology	148,400	92,035	76,364	*	85,347	53
[1212] Dean, Education	171,497	116,023	83,038	86,110	124,330	462
[1213] Dean, Engineering	223,700	150,238	122,023	84,141	196,892	216
[1214] Dean, External Degree Programs	*	110,054	71,303	72,044	85,265	27
[1215] Dean, Family & Consumer Sci	172,948	*	*	*	165,825	18
[1216] Dean, Fine Arts	170,459	120,210	86,712	88,514	134,031	142
[1217] Dean, Forestry & Environ Studies	184,725	*	*	*	179,984	14
[1218] Dean, Gov/Pub Affairs/Pub Policy	203,200	110,054	*	*	185,413	28
[1219] Dean, Graduate Programs	160,742	110,428	93,450	*	127,776	310
[1220] Dean, Health-Related Profs	169,134	122,698	99,838	85,952	118,020	225
[1221] Dean, Honors Program	127,844	85,916	*	*	113,300	101
[1222] Dean, Humanities	191,071	106,321	80,000	81,101	96,587	104
[1223] Dean, Instruction	*	*	*	87,407	86,814	43
[1224] Dean, Journalism & Mass Comm	184,250	111,535	*	84,087	159,596	66
[1225] Dean, Law	265,632	224,613	258,515	*	252,350	131
[1226] Dean, Library & Info Sciences	148,400	107,507	99,100	78,066	121,200	119
[1227] Dean, Mathematics	148,800	103,773	64,194	84,500	87,443	55
[1228] Dean, Medicine	373,392	238,520	*	*	385,461	73
[1229] Dean, Music	164,451	115,300	69,499	*	135,084	51
[1230] Dean, Nursing	183,600	110,763	82,800	85,514	121,589	247
[1231] Dean, Occup Studies/Voc Ed/Techn	142,824	128,055	98,781	83,864	91,167	94
[1232] Dean, Performing Arts	198,000	130,761	*	*	134,481	22
[1233] Dean, Pharmacy	210,394	170,359	*	*	200,000	77
[1234] Dean, Public Administration	227,698	*	*	*	143,750	12
[1235] Dean, Public Health	266,893	*	*	*	260,000	27
[1236] Dean, Sciences	200,000	121,500	98,520	87,672	122,000	173
[1237] Dean, Social Sciences	191,527	113,042	70,073	88,462	101,311	99
[1238] Dean, Social Work	171,751	100,733	*	*	157,808	57
[1239] Dean, Special Programs	*	81,000	94,790	93,781	91,771	44
[1240] Dean, Undergraduate Programs	152,500	110,048	100,000	91,823	122,734	108
[1241] Dean, Veterinary Medicine	220,500	*	*	*	215,250	27

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* 4 cases or fewer	Doctoral Institutions	Master's Institutions	Bachelor's Institutions	Two-Year Institutions	All Institutions	
					Median	Number
Associate/Assistant Academic Deans						
[1401] A/A Dean, Agriculture	141,200	*	*	*	140,000	41
[1402] A/A Dean, Architecture	104,354	*	*	*	104,001	43
[1403] A/A Dean, Arts & Letters	107,051	92,676	*	*	94,668	48
[1404] A/A Dean, Arts & Sciences	110,007	90,100	93,280	74,702	96,766	225
[1405] A/A Dean, Bio & Life Sci	128,125	*	*	*	118,584	18
[1406] A/A Dean, Business	141,355	109,697	93,747	75,061	117,247	306
[1407] A/A Dean, Comp & Info Sci	156,078	*	*	71,357	121,000	19
[1408] A/A Dean, Continuing Ed	100,550	77,295	61,290	63,989	81,488	114
[1409] A/A Dean, Coop Extension	134,234	*	*	*	126,584	14
[1410] A/A Dean, Dentistry	162,233	*	*	*	160,020	26
[1411] A/A Dean, Divinity / Theology	*	66,880	*	*	72,353	11
[1412] A/A Dean, Education	107,389	88,465	73,500	*	96,483	243
[1413] A/A Dean, Engineering	132,477	123,083	*	*	130,171	134
[1414] A/A Dean, Ext Degree Programs	*	*	*	*	93,150	7
[1415] A/A Dean, Family & Consum Sci	110,000	*	*	*	102,751	9
[1416] A/A Dean, Fine Arts	102,750	92,272	*	*	97,816	68
[1417] A/A Dean, Forest & Envir Studies	116,274	*	*	*	115,000	9
[1418] A/A Dean, Gov/Pub Affairs/Pub Pol	116,724	*	*	*	114,150	15
[1419] A/A Dean, Graduate Prgrms	107,438	82,620	82,400	*	96,900	156
[1420] A/A Dean, Health-Rel Profs	113,193	98,268	*	78,138	97,936	86
[1421] A/A Dean, Honors Program	82,658	81,216	*	*	82,400	43
[1422] A/A Dean, Humanities	114,504	94,775	*	85,762	100,667	37
[1423] A/A Dean, Instruction	*	*	*	86,855	85,112	9
[1424] A/A Dean, Journ & Mass Comm	109,260	77,606	*	*	100,964	34
[1425] A/A Dean, Law	135,463	116,000	*	*	134,793	92
[1426] A/A Dean, Library & Info Sci	90,600	83,088	*	78,462	87,930	63
[1427] A/A Dean, Mathematics	*	103,804	*	87,780	100,410	12
[1428] A/A Dean, Medicine	162,944	*	*	*	162,957	43
[1429] A/A Dean, Music	84,892	89,247	*	*	86,195	24
[1430] A/A Dean, Nursing	117,269	92,072	*	77,299	99,885	139
[1431] A/A Dean, Occ Stds/Voc Ed/Tech	98,000	96,223	*	75,591	82,239	38
[1432] A/A Dean, Performing Arts	*	*	*	*	90,600	13
[1433] A/A Dean, Pharmacy	130,000	121,928	*	*	128,172	55
[1434] A/A Dean, Public Admin	*	*	*	*	79,559	7
[1435] A/A Dean, Public Health	140,092	*	*	*	142,334	16
[1436] A/A Dean, Sciences	127,141	111,624	*	79,683	111,624	79
[1437] A/A Dean, Social Sciences	119,885	99,512	*	*	102,294	35
[1438] A/A Dean, Social Work	110,070	98,728	*	*	109,388	25
[1439] A/A Dean, Special Programs	90,200	*	*	*	72,000	17
[1440] A/A Dean, Undergrad Programs	95,700	77,250	90,382	*	81,400	57
[1441] A/A Dean, Veterinary Med	157,350	*	*	*	156,175	18
Academic Affairs						
[2001] Vice Provost	166,750	124,200	110,000	103,502	140,495	144
[2002] Assoc Provost	143,300	107,536	94,366	86,364	109,279	508
[2003] Asst Provost	100,001	87,384	75,000	84,000	92,700	137
[2004] Dir, Institutional Research	102,855	75,940	69,485	71,793	78,923	804
[2005] Assoc Dir, Institutional Research	72,450	54,673	49,738	57,610	62,700	227
[2006] Dir, Institutional Diversity	127,500	82,752	72,868	62,093	89,752	173
[2007] Dir, International Education	108,519	73,227	70,000	73,111	81,032	262
[2008] Dir, International Studies Ed	78,591	65,043	57,545	79,131	69,092	224
[2009] Dir, Sponsored Research & Programs	114,968	79,641	67,547	66,942	89,170	370
[2010] Dir, Continuing Education	98,399	70,141	62,398	65,522	71,151	360
[2011] Senior Technology Licensing Officer	100,659	*	*	*	103,500	69
[2012] Dir, Distance Learning	84,929	64,665	65,205	67,465	70,195	238
[2013] Dir, Teaching Center	100,352	80,070	73,768	66,887	84,460	133
[2026] Chief Op Officer (non-faculty), Med Sch	234,153	*	*	*	214,702	28
[2027] Chief Financial Officer, Med Sch	183,524	*	*	*	169,900	46
[2028] Chief Admissions Officer, Med Sch	105,112	*	*	*	96,599	32
[2029] Chief Financial Aid Officer, Med Sch	65,758	*	*	*	63,000	25
[2030] Chief Student Affairs Officer, Med Sch	139,422	*	*	*	137,002	27
[2031] Chief Development Officer, Med Sch	150,280	*	*	*	138,137	30
[2032] Chief IT Officer, Med Sch	124,089	*	*	*	123,171	32
[2033] Chief Research Officer, Med Sch	200,950	*	*	*	192,747	26
[2034] Chief Librarian, Med Sch	120,000	*	*	*	118,195	33
[2035] Chief HR Officer, Med Sch	93,114	*	*	*	97,850	25
[2050] Dir, Library Services	147,872	85,871	69,716	68,220	81,657	967
[2051] Head Librarian, Acquisitions	66,769	50,842	52,150	53,228	55,636	299
[2052] Head Librarian, Technical Services	80,302	55,560	51,186	51,104	57,970	473
[2053] Head Librarian, Pub/Access Services	82,957	56,243	52,520	55,668	59,200	441
[2054] Head Librarian, Cataloging	66,128	54,120	47,850	60,290	56,047	189
[2055] Head Librarian, Collection Devel	74,305	57,190	57,305	*	63,005	153
[2056] Head Librarian, Archives & Rec Mgt	65,500	54,950	53,691	*	57,450	192

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[2057] Dir, Educational Media Services	86,202	64,211	54,290	63,917	63,082	369
[2058] Dir, Learning Resources Center	75,788	55,351	51,000	62,860	58,737	296
[2076] Assoc Dir, Admissions	62,646	51,479	48,888	52,822	53,150	675
[2077] Dir, Admissions & Registrar	100,287	75,363	59,258	64,207	69,431	98
[2078] Registrar	95,065	70,938	62,402	57,125	69,146	1,026
[2079] Assoc Registrar	67,629	50,000	45,234	45,397	52,495	576
[2080] Asst Registrar	49,032	40,148	37,138	42,102	40,937	530
[2081] Dir, Admissions & Financial Aid	103,943	98,015	104,141	58,280	91,776	71
[2082] Dir, Student Financial Aid	95,169	70,937	63,947	63,596	70,745	1,101
[2083] Assoc Dir, Student Financial Aid	64,823	50,308	45,452	49,216	52,176	705
Business and Administrative Affairs						
[3001] Dir, Risk Mgt & Insurance	96,477	66,629	71,289	75,208	85,000	214
[3002] Dir, Med Center PR/Ext Affairs	129,135	*	*	*	119,354	26
[3003] Dir, Med Center HR	149,356	*	*	*	130,000	21
[3004] Dir, University Research Park	137,500	*	*	*	137,500	27
[3005] Dir, Contracts & Grants	90,335	69,800	60,994	69,306	76,799	185
[3006] Dir, College/University Press	110,693	73,133	*	*	100,328	66
[3026] Assoc Budget Dir	86,200	69,144	70,750	70,777	78,144	231
[3027] Asst Comptroller	90,500	65,190	55,000	60,000	69,214	345
[3028] Restricted Funds Accountant	62,506	52,580	55,115	58,523	56,015	159
[3029] Dir, Accounting	93,200	71,150	61,797	61,691	74,484	365
[3030] Bursar	84,777	61,227	51,200	56,925	63,340	509
[3031] Assoc/Asst Bursar	58,812	47,835	40,000	46,729	50,078	194
[3032] Dir/Mgr, Payroll	76,000	51,694	44,922	57,812	57,128	606
[3033] Dir, Purchasing/Materials Mgt	90,778	65,500	61,925	64,472	70,874	592
[3034] Assoc Dir, Purch/Materials Mgt	69,661	52,157	42,929	54,899	60,980	185
[3035] Dir, Internal Audit	107,274	74,481	84,000	76,149	92,582	314
[3050] Dir, Auxiliary Services	116,549	81,252	73,578	72,646	87,579	318
[3051] Dir/Mgr, Printing Services	67,345	49,525	43,000	55,254	53,100	299
[3052] Dir/Mgr, Mail Services	54,327	41,428	36,961	49,103	43,897	259
[3053] Dir, Bookstore	83,683	53,225	46,226	51,489	53,352	401
[3054] Assoc Dir, Bookstore	61,537	40,327	41,650	43,682	45,038	132
[3055] Dir, Food/Dining Services	95,685	74,593	73,500	59,382	78,736	185
[3056] Assoc Dir, Food /Dining Services	73,868	57,266	56,838	*	66,300	105
[3076] Dir, Environmental Health & Safety	99,650	65,967	61,129	66,441	79,447	332
[3077] Dir, Campus Security/Safety	100,158	67,733	55,100	61,950	70,609	876
[3078] Dir, Parking & Transportation	79,549	58,674	47,315	*	71,059	154
[3101] Dir, Real Estate & Space Mgt	109,895	75,646	68,153	*	105,830	74
[3102] Architect for the Institution	105,884	81,843	84,731	86,448	96,028	129
[3103] Assoc Dir, Phy Plant/Facil Mgt	100,163	68,042	63,000	68,733	74,000	505
[3104] Dir, Energy & Utilities	88,904	76,742	81,506	*	85,845	84
[3105] Mgr, Landscape & Grounds	66,897	51,068	50,432	46,300	54,275	499
[3106] Mgr, Building Maintenance Trades	73,147	58,698	55,307	58,147	62,324	357
[3107] Mgr, Technical Trades	69,107	56,697	57,021	54,911	61,252	253
[3108] Mgr, Custodial Services	64,964	46,461	45,210	48,535	50,438	549
[3109] Mgr, Power Plant	73,240	60,195	62,000	67,876	67,130	181
Human Resources and Information Technology						
[4001] Assoc Dir, HR	90,160	62,764	60,750	60,791	70,050	403
[4002] Dir/Mgr, Employee Benefits	76,538	52,800	52,500	56,624	62,000	387
[4003] Dir/Mgr, Training & Development	77,148	59,578	53,640	70,019	69,588	219
[4004] Dir/Mgr, Employee Relations	76,050	73,130	69,425	71,440	74,653	132
[4005] Dir/Mgr, Labor Relations	97,338	73,254	*	77,929	94,997	84
[4006] Dir/Mgr, Employment	70,000	57,580	53,396	60,609	63,638	213
[4007] Dir/Mgr, Compens & Classification	77,664	62,515	62,126	57,123	72,500	207
[4008] Dir/Mgr, HR Info Systems (HRIS)	83,538	63,033	57,650	66,349	74,598	194
[4009] Dir, AA/Equal Employment	103,000	81,800	77,868	79,905	91,091	241
[4010] Assoc Dir, AA/Equal Employment	71,527	64,589	*	*	69,431	62
[4011] Dir, HR & AA	89,401	75,095	78,000	77,584	77,584	91
[5001] Deputy Chief Info Officer	128,119	86,772	70,365	83,875	94,534	306
[5002] Dir, Academic Computing	116,345	81,190	74,117	70,812	83,255	243
[5003] Assoc Dir, Academic Computing	86,812	66,296	51,016	*	69,101	87
[5004] Dir, Admin Computing	110,110	83,614	77,550	70,840	87,268	381
[5005] Assoc Dir, Admin Computing	92,560	69,000	55,636	67,644	73,871	137
[5006] Dir, Telecom/ Networking	105,295	78,707	66,950	73,008	83,516	428
[5007] Dir, Enterprise Info Systems	117,910	92,259	82,800	89,324	99,916	141
[5008] Dir, Research Computing	114,000	*	*	*	104,489	35
[5009] Dir, Enterprise Data Center	94,500	85,000	67,000	*	89,384	72
[5010] Dir, IT Security	97,655	81,047	74,911	77,285	88,000	167
[5011] Dir, Instructional Technology	92,847	74,722	60,955	68,738	75,000	221
[5012] Dir, User Services	89,627	67,882	60,660	73,366	74,454	218
[5013] Dir, Info Mgt	98,750	78,000	61,986	81,471	82,968	68
[5014] Principal Database Administrator	85,934	71,945	64,094	73,092	76,398	392
[5015] Principal Systems Analyst	78,543	68,479	59,578	67,080	68,786	252

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Athletics							
[6001] Dir, Athletics	185,000	92,428	78,313	66,298	91,719	862	
[6002] Assoc Athletics Dir	96,628	61,282	55,199	59,873	66,283	306	
[6003] A/A Athl Dir, Sports Info/Comm	56,617	43,284	38,598	42,928	44,280	589	
[6004] A/A Athl Dir, Men's Athl Programs	112,241	63,400	65,568	*	72,598	38	
[6005] A/A Athl Dir, Women's Athl Prgms	92,504	57,727	54,367	*	63,560	115	
[6006] A/A Athl Dir for Fin & Bus	87,720	61,023	62,863	*	75,400	157	
[6007] A/A Athl Dir for Operations	71,070	46,000	57,800	*	58,908	173	
[6008] A/A Athl Dir for Ext Affairs	83,770	60,322	48,627	*	70,000	109	
[6009] A/A Athl Dir for Devel	84,814	69,939	56,775	*	74,460	145	
[6010] A/A Athl Dir for Acad Affairs	68,148	53,743	*	*	61,521	102	
[6011] A/A Athl Dir for Compliance	68,000	51,000	47,446	*	56,065	224	
Student Affairs							
[7001] Assoc VP for Student Affairs	117,631	84,495	66,191	86,517	88,406	335	
[7002] Asst VP for Student Affairs	105,537	82,937	60,500	79,053	86,120	143	
[7003] Dean of Students	108,172	80,283	71,001	79,078	84,440	464	
[7004] Dir, Greek Life	51,706	39,740	37,286	*	43,659	118	
[7005] Dir, Foreign Students	66,947	52,086	47,994	50,765	54,810	230	
[7006] Dir, Campus Ministries	80,621	53,614	56,662	*	56,620	323	
[7007] Dir, Minority Affairs	69,756	55,636	50,112	48,175	58,147	368	
[7008] Dir, Conferences	75,652	53,260	47,807	58,900	56,125	244	
[7009] Dir, Woman's Center	64,858	55,945	54,060	64,847	62,444	142	
[7026] Dir, Student Activities	64,425	50,850	42,840	55,820	52,250	659	
[7027] Asst Dir, Student Activities	45,004	38,600	35,838	52,261	40,218	284	
[7028] Dir, Campus Rec/Intramurals	75,512	55,000	41,400	43,287	59,976	391	
[7029] Asst Dir, Campus Rec/Intramurals	52,746	41,439	37,300	*	44,750	189	
[7030] Dir, Union & Student Activities	74,575	64,239	53,520	*	65,513	150	
[7031] Dir, Student Union	81,600	61,183	53,065	*	67,833	192	
[7032] Assoc/Asst Dir, Student Union	57,440	47,576	39,000	*	52,103	138	
[7050] Dir, Academic Advising	74,759	63,895	54,804	59,529	62,113	403	
[7051] Dir, Career Dev & Placement	84,000	58,945	52,890	57,935	61,830	826	
[7052] Dir, Student Counseling	85,710	62,135	56,522	65,357	65,910	453	
[7053] Assoc Dir, Student Counseling	67,356	55,032	49,535	70,308	59,282	176	
[7076] Dir, Student Housing	93,201	58,860	49,038	48,563	61,568	626	
[7077] Assoc Dir, Student Housing	63,865	46,984	38,110	*	50,412	301	
[7078] Housing Officer/Admin Operations	64,835	49,125	36,683	*	54,638	163	
[7079] Housing Officer/Residence Life	61,215	45,500	38,000	33,000	45,100	275	
[7101] Dir, Student Health Svcs (Physician)	160,460	128,315	123,202	*	146,555	163	
[7102] Dir, Student Health Svcs (Nurse)	79,453	62,540	53,766	59,068	62,300	411	
[7103] Dir, Student Health Svcs (Non Med)	100,048	74,649	72,969	*	83,820	134	
[7104] Dir, Counseling & Psych Svcs	91,680	72,840	72,846	71,032	79,268	278	
External Affairs							
[8001] Assoc/Asst VP/Chancellor for Devel	138,720	103,000	100,880	116,288	109,830	233	
[8002] Dir, Annual Giving	81,460	59,582	55,915	62,034	62,400	569	
[8003] Dir, Corporate/Foundation Relations	93,332	70,665	70,540	74,081	77,169	425	
[8004] Dir, Planned Giving	108,150	81,213	80,000	52,785	87,696	401	
[8005] Dir, Alumni Affairs	99,878	60,371	55,996	57,580	64,868	768	
[8006] Dir, Development & Alumni Affairs	154,536	74,053	60,261	56,536	70,750	120	
[8007] Dir, Major Gifts	106,750	75,000	78,589	65,000	81,125	349	
[8008] Dir, Devel for Instit School/College	81,704	66,113	72,380	*	75,989	139	
[8009] Dir, Donor Relations	68,000	52,500	56,215	*	60,000	187	
[8010] Dir, Adv Research/Prospect Mgt	73,091	53,000	54,340	*	59,961	208	
[8026] Dir, Governmental/Legislative Rel	134,550	95,754	72,436	104,781	118,202	212	
[8027] Dir, Federal Relations	118,339	*	*	*	117,939	37	
[8028] Dir, State Government Relations	101,831	90,125	*	*	100,245	56	
[8029] Dir, Church Relations	93,193	60,474	54,285	*	58,964	64	
[8030] Dir, Community Services	79,700	56,416	50,580	57,500	59,507	184	
[8050] Dir, Publications	78,622	59,329	56,485	68,819	64,447	387	
[8051] Assoc Dir, Publications	60,872	50,298	47,728	56,885	53,550	177	
[8052] Dir, Information Office	90,773	64,890	55,350	57,147	68,000	355	
[8053] Dir, News Bureau/Service	75,000	50,264	54,863	*	60,001	184	
[8054] Dir, Marketing	91,859	74,880	65,000	64,639	74,940	284	